

Position Name	Country Manager for Luxury Escapes
Department	Luxury Escapes (LE)
ICS Location	Phuket / Kao Lak – Thailand

Summary of Job Purpose

Overall management for Thailand operations, sales and customer relations for Luxury Escapes (LE). Handling large volume of pax per year, supervising transport and responsible for ground sales via hotel and online platforms. Ensure airport REPS handle with care and that branding for LE is everywhere in good order. Source new products or activities and contract new activities according to LE rates needed. Yield management to ensure pax are combined in vehicles and that charter boats are optimally used. This position will be based in the office of the transport supplier but majority will be in the field.

Job Specification/Qualification

Problems solving and analytical thinking, strong sales mind. Creative, flexible and trustworthy. Capable of handling stress, pressure and work irregular hours. Able to see the sales opportunities and solve operational problems pro-active.

Specific Responsibilities/Duties

This is a very challenging job where you have to deal with all aspects as operations, sales, CR, finance and yield management. Kind of CM role but then for one costumer. Need a very reliable person who has proven him/herself in the company and can handle pressure and is creative.

Qualification:

- Minimum Bachelor's Degree.
- Able to be based in Phuket / Khao Lak
- 5 years experiences in the DMC, travel and/or hotel industry.
- Proficiency in both written and spoken English is a must.
- Must be a good team-player with strong communication skills.
- Able to work under pressure.
- Understanding of various operational activities in the tourism field.